



# **Axians Project Management**

# Axians has been providing top-quality professional Project Management services since 2001

- Professional Project Management tailored to your needs
- Certified project managers in several locations worldwide, speaking multiple languages (English, German, French)
- ▶ We support our clients with standardized and auditable document templates aligned with leading project management methodologies and best practices (PMP, Prince 2, SCRUM ...)
- Axians has a network of technical Subject Matter Experts available to support our Project Managers with technical topics. We have a broad portfolio of technology skills in-house, i.e. Cybersecurity, Networking, Industrial IT/OT, Digitalization, Cloud, Data Center, etc

Project Managers help your organization implement change on time, within budget, in a structured & high-quality manner.

### We support you with a structured approach to understand and manage change



#### Assess

- We help you determine your need and approach
- Understand the change
- Define the scope, objective, and boundaries
- Identify dependencies, impact, and constraints
- ▶ Be your sparring partner



#### Plar

- Together we build a charter and a roadmap / plan
- Develop the future landscape, architecture, processes, and features
- Determine timelines, resources and cost



#### Build

- We help you achieve your goals and operationalize your change
- Engage team
- ► Lead the change with professional Project Managers
- Establish operational readiness & handover



# **Project Management Offering**

#### Modular progression in project management

#### Core

- Individual Professional Project Managers on demand
- Individual Time & Materials contracts
- Project Managers have full access to Axians tools & methodologies

## Managed

- Joint forecast planning
- Simplified order process
- KPIs defined and agreed
- Governance process
- Continuous improvement process

## **Tailored**

- Pre-identified PMs familiar with client's methodologies & tools
- Framework Agreement with monthly fixed rates
- Axians-facilitated onboarding & mentoring
- Deliverables-based approach PMO assessment & optimization
- Project audits

## **Enhanced**

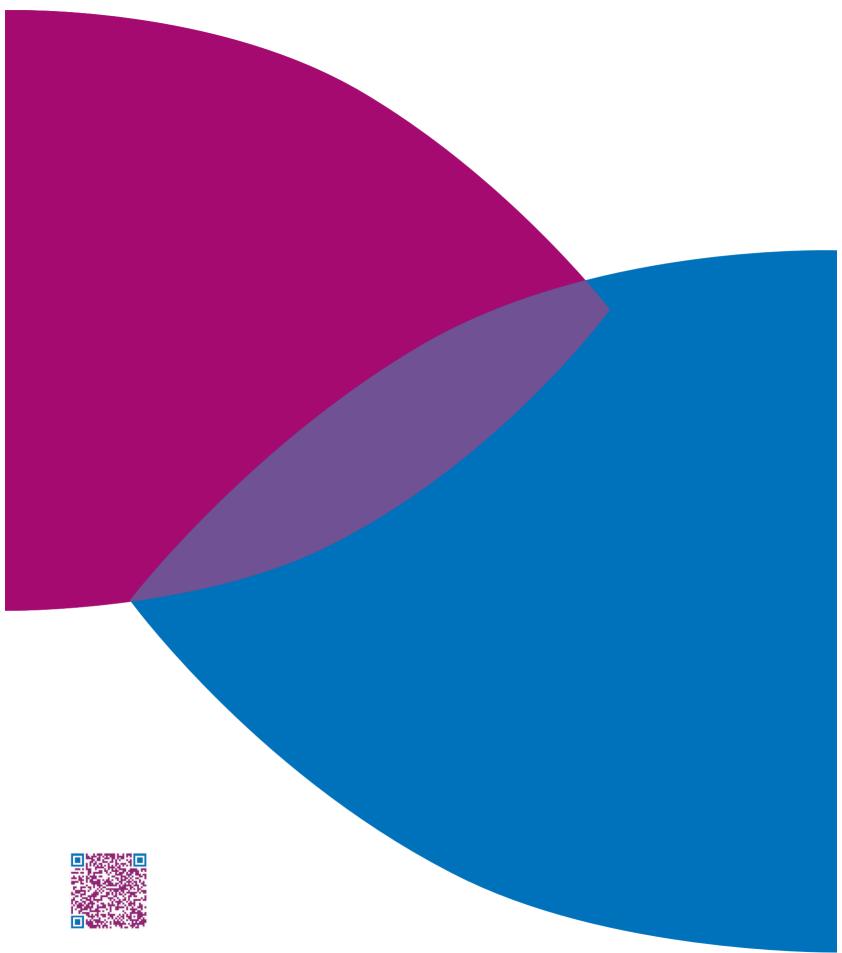
- Portfolio Management
- Portfolio prioritization
- Resource pool management
- Skills management
- Direct Project Manager placement without need for client pre-approval
- Portfolio audit

### Modular progression in project management

Service Modules	Core	Tailored	Managed	Enhanced
Individual Project Managers	✓	<b>~</b>	✓	<b>~</b>
Pre-identified Project Managers		0	✓	<b>~</b>
Monthly Rates, Framework Agreement		0	✓	✓
Deliverables-based approach		0	✓	<b>~</b>
Axians-facilitated onboarding and mentoring		0	✓	<b>~</b>
Joint Forecast Meetings, Simplified Order Process		0	✓	<b>~</b>
KPIs defined & agreed		0	✓	✓
Governance & Improvement processes		0	✓	✓
Portfolio Management		0	0	✓
Resource & Skill Pool Management		0	0	<b>~</b>
Project Audits		0	0	✓
Consultative Services		0	0	0

## When you choose Axians, you get

- A tried and tested, flexible and cost-effective service model
- A trustworthy relationship based upon many years of experience
- An extensive global footprint
- Experienced Project Managers combined with an extensive network of IT experts
- Innovative solutions
- The combined strengths of all VINCI Energies entities





Axians IT Services AG - Arlesheim - Rotkreuz - Zürich Schorenweg 44b, CH-4144 Arlesheim Tel: +41 61 716 70 70

E-Mail: info-ch.ibs@axians.com - www.axians.ch

Peter Mueller

Head of Project Management

E-Mail: peter.mueller@axians.com

